

# Get ready to experience a new era

Air travel that offers expedience  
and elegance



THE AIRLINE  
WITHOUT  
AIRCRAFT



# ABOUT OUR COMPANY

## A BRIEF STORY

**INT Terminal**, founded in 2012, has rapidly established itself as a trustworthy and professional air travel enterprise that specializes in luxury, corporate, private, and leisure travel. Wherever in the world your travels take you, our services offer a meticulously organized itinerary catered to your time and personal needs. As an agency accredited with ARC, ASTA, and IATAN, INT Terminal has developed strong partnerships among major aviation entities and luxury travel companies such as TravNET, thus enabling us to proudly offer you an exemplary fleet selection of luxury jets for both corporate and leisure travel. INT Terminal also facilitates comprehensive training and working solutions for all prospective travel agents, offering skill sets that encourage independence and competence. Our consolidative strategy ensures that our loyal clientele enjoys unparalleled travel rewards and cost benefits.



# VISION

To advocate travel on travelers' terms.

# MISSION

To ensure utmost satisfaction of travelers by virtually being with them to attend to their needs—from the moment of booking till reaching the destination.





**“THE AIRLINE WITHOUT  
AIRCRAFT”**

# KEY FACTORS



## Desire

Our desire is to offer the flying public an unparalleled experience while taking care of every aspect of travel. Our satisfaction comes from knowing that our clients are fully satisfied.



## Relations

We believe that our success relies on the relationships we have with our clients as well as our partners. Our clients remain with us because of our proven expertise, and we are able to provide a reliable service thanks to our network of partners.



## Responsibility

When we serve a client, we take complete responsibility in ensuring that they receive the best service and a hassle-free travel experience.



## Creative

Our creativity fuels our existence. Being a unique player in the air travel industry, creativity has driven us to continuously improve our service to ensure that we provide our clients with nothing but the best.



We have a dedicated team of professionals ready to assist you.





# PRODUCTS

- > PLUS AIRFARE
- > INTT ADVISER
- > INTT LEISURE







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## Plus Airfare

Plus Airfare is our core service where we offer flights to clients while taking care of every aspect of the flight from the time they book with us till they reach their destination. Our dedicated team of professionals with special access to information on airline operations is ready 24/7 to attend to any problem associated with the flights so that our clients can enjoy a hassle-free travel experience.

Furthermore, our Plus Airfare service acts as a bridge between the customers and the airlines which enables us to offer substantial cost benefits to the consumers. Travel agents also can benefit from this service as the fares that we offer are commissionable.



## INTT Adviser

With our proven expertise and partnerships in the industry, we have expanded our scope to be an advisor and an advocate to external agencies through our INTT Adviser service. Available in North America, Doha and Colombo, INTT Adviser brings a variety of opportunities for agents.

### Benefits for agents:

- > 24/7 support
- > Access to special fares
- > Access to a vast network of air transportation partners
- > Unique insights about the travel industry
- > Innovative tools to streamline operations
- > Travel Management Company funds







## INTT Leisure

Our INTT Leisure focuses on Colombo, Sri Lanka to serve inbound and outbound travelers. INTT Leisure allows our clients to discover a whole new experience in Sri Lanka beyond what meets the eye with the luxury of mindfulness in Sri Lanka.

### Through INTT Leisure, our clients can:

- See the beauty in a different eye
- Open their minds to look at things differently and comprehensively
- Discover themselves through introspection
- Experience Sri Lanka at a deeper level



# OUR NETWORK



PLUS AIRFAIR

**\$ 31 Million**

Market Share

CORPORATE

**\$ 28 Million**

Market Share

INTT ADVISER

**\$ 19 Million**

Market Share

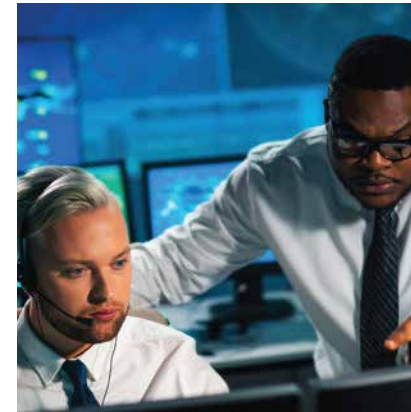


Market size, updated, technology, communication, regionally assigned agents.



# CORPORATE TRAVEL MANAGEMENT

With our in-depth knowledge of the aviation industry developed over decades and access to exclusive rates from major airlines, we offer corporate travel management services to organizations across the world. We offer worry-free travel solutions, travel budget management, and travel expenditure optimization, enabling you to deploy the talent in your organization wherever they are needed without worry and the hassle of travel arrangements while enhancing your bottom line.



## Benefits of INTT Corporate Travel Management:

### Corporate Travel Dashboard

Better insights lead to better business travel. INTT travel reporting tools offer a highly visual representation of your corporate travel program's performance, enabling you to make informed and practical decisions to drive savings and efficiencies.

### Travel Budget Management

We analyze your travel patterns and other data we receive from our partners to make recommendations on how your organization can access the best rates and minimize travel expenditure.

### INTT Advocate

INT Advocate makes the booking process easier and faster than ever. Our multiple GDS booking engine ensures that you will always find the best possible rates.



### Mileage Account Management

With our airline partners, which include Star Alliance, SkyTeam, and Oneworld members, you can redeem the miles you have earned on almost any airline. With experience and expertise, we can advise you on how accumulated miles can be best utilized and maximize your savings. Our mileage bargains also offer you attractive deals to selected destinations worldwide.

### Designated Account Manager

Your organization will receive a dedicated account manager to take care of your corporate travel needs.

### 24/7 Operation Center

Highly sophisticated equipment, technology, and trained staff to handle your operational issues, around the clock.

### SAP Concur

SAP Concur is committed to reinventing travel, expense, and invoice management with tools that simplify everyday processes and create better experiences.


## AUXILIARY SERVICES

 Travel insurance


 Visa services

 Discounted hotel rates

 Lounge access

 COVID-19 testing services (PCR and antigen)

 Meet & assist

 Global ground transport arrangements

 Meeting facilities arrangement

☆ SERVING AS A BRIDGE BETWEEN AIRLINES AND CLIENTS  
☆ HANDLING SCHEDULING CHANGES / FLIGHT CANCELLATIONS ON YOUR BEHALF  
☆ COLLECTIVE EXPERIENCE BEYOND COMPARE




# SERVING INDIVIDUAL TRAVELERS


In the current aviation landscape, traveling can be stressful. But you can easily avoid all the hassle associated with air travel when you fly with us. From the time you book your flight with us, our team will be ready to assist you with anything related to your flight. Our dedicated team of professionals with extensive experience are constantly monitoring the operations of the airlines so that they will be among the

first to know of any changes to your flight. If any changes take place, we will keep you informed and assist you in resolving them, ensuring a hassle-free travel experience for you.

While we pride ourselves in providing an unparalleled service, we are also able to offer significantly low fares to our clients as a result of the special relationships we maintain with major airlines.


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 Visa services


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# SUPPORT FOR INDEPENDENT TRAVEL CONSULTANTS

Recognizing the value of independent travel consultants in the travel industry, we have specially created the INTT Adviser Program to help travel agents and independent travel consultants. As an airline consolidator, we have access to exclusive discounted airfares to both domestic and international destinations thanks to our partnerships with over 50 airlines which you can offer your clients to provide them with a hassle-free and memorable travel experience.



## WIN OVER YOUR CLIENTS WITH INTT ADVISER



Ability to provide the best travel options for your clients while saving money.



Extensive product knowledge and ability to answer any questions your clients may have.



Guaranteed customer satisfaction and hassle-free travel experience for your clients.



### Benefits of partnering with INTT Adviser:

- > Commissionable domestic published airfares for qualifying PNRs
- > Dashboard to check the status of your bookings and pay-outs
- > 24/7 booking surveillance and updates (e.g.: schedule changes, flight cancellations, etc.)
- > Access to waivers and favors
- > Access to special net fares
- > Business-class or first-class upgrades for qualifying PNRs
- > Fare quotation within 2 hours
- > Millage account management
- > Referral program
- > Best air travel options to match your client (e.g.: airline preference, fare factors, etc.)
- > Access to air travel products with unparalleled service quality
- > Higher commission payments with a shorter lead time (weekly reconciliation via ARC)
- > Option to maximize your profits with markups
- > Ability to create and update your own PNRs (without having to invest in a GDS system)

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### HANDLING SCHEDULING CHANGES / FLIGHT CANCELLATIONS ON YOUR BEHALF

INTT Adviser will take care of communicating with your clients (with your permission and without any direct marketing) which will allow you to provide accurate information to your clients and secure the most challenging flight segments in their itineraries. This also releases you from the burden of handling schedule changes resulting from the increasing number of changes by the airlines, which an individual person may not be able to keep track of. The dedicated INTT Terminal team will monitor the airlines' activities 24/7 and provide alternative options to the clients when changes occur, saving you the hassle of managing such situations through less-effective channels such as calling automated airline customer service numbers.

### COLLECTIVE EXPERIENCE BEYOND COMPARE

INT Terminal is an air travel enterprise that specializes in luxury, corporate, private, and leisure travel. Our services offer meticulously organized itineraries that are optimized according to your customers' time and personal needs, and our team of professionals is ready 24/7 to attend to any needs of our clients during their travels. As an agency accredited with ARC, ASTA, and IATAN, INT Terminal has developed strong partnerships among major aviation entities and luxury travel companies such as TravNET. Our consolidative strategy ensures that our loyal clientele enjoys unparalleled travel rewards and cost benefits.

### A USER-FRIENDLY PLATFORM

In addition to conveniently ensuring a smooth and hassle-free travel experience for your clients, you can also leverage the Plus Airfare Industry Experience by INT Terminal to secure airfares that are best for your clients as well as your business through INTT Adviser. While you are busy selling travel and providing your customers with the service they expect, our team will negotiate top-tier airfares including sales commissions, discounts, and net fares for your agency. All you have to do is send your flight request to our Inquiry Desk using our booking portal. With our dedicated support team of experts you can count on, you will not have to be bothered with complicated airline contracts, and your questions will get answered within 2 hours so that you will never miss a ticketing window. Our teams can be easily reached via convenient channels such as Skype. We will handle all the complicated airline negotiations and you can just focus on growing sales and profits. All these benefits are offered at no charge to qualifying GDS non-GDS agencies that join INTT Adviser.



# SERVING AS A BRIDGE

BETWEEN AIRLINES AND CLIENTS

## WHAT ADVISERS ARE SAYING



"I want to express my appreciation for your Plus Airfare team at INT Terminal. Much of our company's success is due to your skill and hard work. I really appreciate everything that you have done for our business."



"My agency was part of another network that didn't allow dual affiliation. I canceled my affiliation with them and found Int Terminal. Plus Airfare program gave me more airlines options than I had with the previous network. We are earning great revenues from being part of 'INTT Adviser'"



"We have multiple sources for ticketing and earning commission. We prefer to use Plus Airfare because of the 24x7 support we get from them. They have been true adocates to the industry."



## TEAM



**Dr. Gamini Hewawasem - GB**

Found & CEO

As an expert in the airline industry with over 20 years of experience, GB has demonstrated his global leadership capabilities by simultaneously leading multiple companies located in opposite parts of the world. GB possesses extensive knowledge of air tariffs, flight operations, and customer care, and he is experienced in working with Star Alliance, SkyTeam, and Oneworld. He has utilized his experience and expertise to develop the unparalleled service of INT Terminal and serve various airlines as an advisor. His innovative approaches have enabled INT Terminal to ensure customer satisfaction and successfully navigate through the challenging times of the airline industry.

**Danial Thusitha Pradeep**

Director - Global Sales and Customer Affairs

Danial has 11 years of experience in the airline industry, specializing in airport services and flight operations for American Airlines and Sri Lanka Airlines. He is also currently leading a startup airline project in Europe.



**Shamika**

Director - Operations Control Center

Sam has been in the airline industry for 12 years, working for Emirates Airlines, Emirates Holidays, and Sri Lankan Airlines. During his career, he acquired expertise in customers service, contact center operations, ticketing and tours.



**Raaqib Rumi**

Director - Human Resource

With a background as an engineering professional, Raaqib has demonstrated practical expertise in multiple fields including human resource management, health and safety, public relations, sales & marketing, personal branding, public speaking, financial management, and business administration. At INT Terminal, Raaqib provides his expertise in human resource management through sourcing and managing high-performing talent.







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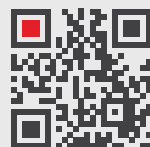
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